

Deal Update

CLARUS Films GmbH acquired Folien Company – FCS GmbH



MP Corporate Finance acted as the exclusive financial advisor to CLARUS Films GmbH, the leading European foil distribution company, in the acquisition of Folien Company – FCS GmbH.

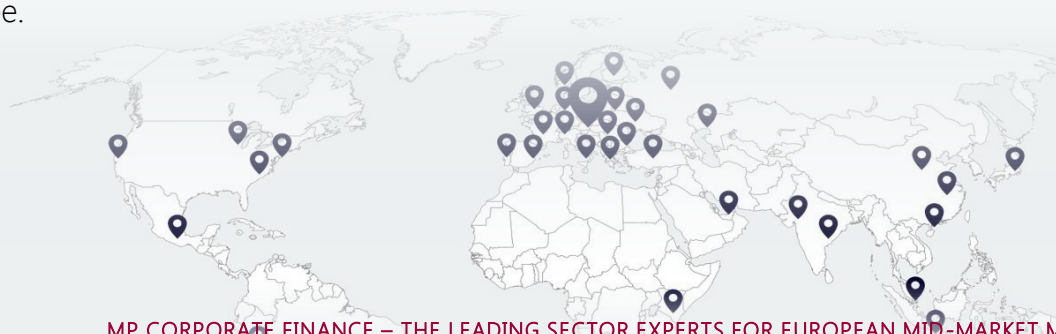
CLARUS Films is a leading European foil trading and converting company headquartered in Dietzenbach, Germany with operating presence in Austria, Belgium, Czech Republic, Poland, Portugal, Switzerland, the Netherlands and United Kingdom. CLARUS Films concentrates primarily on the production, slitting and trading of Polyolefin shrink film, BOPP (lamination) film and LLDPE film.

Hamburg-based Folien Company – FCS GmbH concentrates on the distribution of Laminating, Packaging and Label films as well as offering custom cutting services for various application industries. The company was formerly owned by the RAKO Group, one of the biggest manufacturers of self-adhesive labels globally.

In accordance with CLARUS Films' strategic objectives of growing its European presence in order to maintain its position as the largest BOPP film distributor in Europe, Folien Company – FCS GmbH provided to be an ideal partner.

The acquisition brings about strategic value-add for both parties, especially for Folien Company – FCS GmbH as it will gain access to new regional markets through CLARUS Films' existing sales channels in Europe as well as cross-selling potential in Germany for Folien Company's products.

CLARUS Films' growth strategy is backed by Munich-based PINOVA Capital who acquired a majority stake in CLARUS in 2012. PINOVA Capital is an independent Private Equity firm focusing on equity investments in high-growth, innovative small- and medium-sized companies in German-speaking Europe.



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